

Trevor Simumba

Associate

Trade, Investment & Project Development

African international development, investment and trade specialist with more than 25 years of experience translating policy ambition into investable, delivery-ready programmes.

REGIONAL EXPERIENCE

East / Southern / West Africa

Policy / Investment / Regional integration



Policy insight. Investment discipline. Delivery focus.

OVERVIEW

Trevor Simumba is a seasoned African international development, investment and trade specialist with over 25 years of international experience driving policy reform, investment facilitation and regional integration across the continent.

He has provided high-level technical assistance to African governments including Sierra Leone, The Gambia and Zambia, and served as Senior Trade Expert at the African Union Commission, supporting the Boosting Intra-African Trade Programme and African Commodities Strategy.

His career spans East, Southern and West Africa, leading multi-country programmes that strengthen institutional capacity, improve competitiveness and mobilise private investment. His expertise sits at the intersection of trade policy, investment promotion and project development.

Trevor has worked with COMESA, ECOWAS, DFID, USAID, the European Union and the World Bank on trade facilitation, business environment reform, public-private dialogue and sustainable industrialisation.

CURRENT LEADERSHIP ROLE

Co-Managing Director, Africa

TriPoint Environmental

Regional investment and infrastructure advisory across renewable energy, agribusiness and transport logistics.

QUALIFICATIONS

Oxford Brookes University

Post-Graduate Diploma in Business and Finance

Harvard University

Post-Graduate Certificate in Macroeconomic Policy

Schiller International University

BA in Economics, International Relations and Diplomacy

PROFESSIONAL HALLMARK

Bridging policy and practice to build partnerships that advance Africa's economic transformation.

CAPABILITIES

From reform strategy to investable programmes

Trevor combines government advisory experience with market-facing investment and project-development capability.

01 FDI Facilitation & Investment Promotion

Project structuring, investment appraisal, investor targeting and market-entry strategy for governments and private investors.

02 Public-Private Partnerships

PPP frameworks and transaction support for infrastructure, agribusiness, renewable energy and transport initiatives.

03 Trade & Competitiveness

Trade facilitation, business-environment reform and regional integration under AfCFTA, EU-EPA and REC frameworks.

04 SME & Entrepreneurship Development

Capacity-building and financing strategies for enterprises in agribusiness, logistics, mining and supply-chain ecosystems.

GOVERNMENT ADVISORY ROLES

2021-2023

African Union Commission

2018-2021

Government of The Gambia

2004-2006 / 2014-2016

Government of Sierra Leone

2006-2008

Government of Zambia

REGIONAL ENGAGEMENT

6 regional + 5 national

trade, investment and private-sector
development programmes

Transactions and programmes at continental scale

01 Renewable energy & transport PPPs

Financial advisory and project-development support for two national and regional projects, each requiring USD 425 million in capital investment.

02 Greenfield railway / Zambia-Angola

Pre-feasibility and management study for a 550 km railway corridor with an estimated cost of USD 700 million.

03 Mozambique beef industry PPP

Strategic adviser to a USD 50 million government-supported supply-chain joint venture.

04 Arabica coffee estate / Zambia

Facilitated a USD 6 million acquisition with USD 40 million committed expansion capital.

05 Brazil-Angola export trade mission

Coordinated 60+ Brazilian companies and supported commercial deals valued at USD 50 million.

06 Agro-processing expansion / Zambia

Business development and brokerage for a woman-owned enterprise seeking USD 5 million to scale production and establish an out-grower scheme.

DISTINCTIVE VALUE

Trevor combines deep local market understanding with international investment experience in the USA and Europe. His approach aligns global investor expectations with African realities through rigorous analysis, pragmatic execution and culturally attuned stakeholder engagement.

TRADE POLICY / INVESTMENT FACILITATION / PROJECT DEVELOPMENT